

PLAINTIFF'S
EXHIBIT
41

Percent of Achievement to Yearly Quota

MANAGER	1998 Quota	1998 Production	Percent of Achievement	1999 Quota	1999 Production	Percent of Achievement	2000 Quota	2000 Production	Percent of Achievement	2001 Quota	2001 Production	Percent of Achievement
Maria Andriola	\$14,000,150	\$19,659,443	139.82%	\$16,702,500	\$20,955,827	125.53%	\$14,451,154	\$16,552,240	114.54%	\$5,800,000	\$4,699,316	81.02%
Jan Bansfield	\$8,425,000	\$13,518,518	160.46%	\$7,363,332	\$3,562,385	48.25%	\$8,611,153	\$12,666,225	147.08%	\$10,600,000	\$6,056,950	57.14%
Dorina Bongiovanni	N/A	N/A	0.00%	N/A	N/A	0.00%	N/A	N/A	0.00%	\$8,000,000	\$8,424,306	95.73%
Brian Booth	N/A	N/A	0.00%	N/A	N/A	0.00%	\$0	\$6,160	0.00%	\$8,740,000	\$1,431,354	16.38%
Carol Buseman	\$10,425,000	\$10,391,339	99.68%	\$10,250,000	\$13,400,811	130.74%	\$8,291,154	\$7,970,063	96.21%	\$10,100,000	\$5,367,561	53.14%
Brian Cassidy	\$6,700,000	\$8,499,720	126.86%	\$6,494,057	\$4,274,070	65.82%	\$10,097,308	\$12,491,329	123.71%	\$3,666,667	\$890,111	24.28%
Danise Cnial	N/A	N/A	0.00%	\$2,250,000	\$2,300,197	102.23%	\$5,111,154	\$9,098,020	146.68%	\$10,170,000	\$8,669,430	85.25%
Molly Crompton	N/A	N/A	0.00%	N/A	N/A	0.00%	N/A	N/A	0.00%	\$5,493,333	\$8,896,364	161.77%
Melissa Dattis	\$10,650,000	\$13,567,135	127.39%	\$14,750,000	\$2,182,505	14.80%	\$10,097,308	\$12,702,770	125.80%	\$7,000,000	\$5,641,009	80.58%
Armon Haagen	\$8,650,000	\$15,999,321	184.86%	\$11,275,000	\$5,434,804	48.20%	\$10,211,153	\$9,411,230	92.17%	N/A	N/A	0.00%
Barbara Hale	N/A	N/A	0.00%	\$11,575,000	\$16,459,440	142.16%	\$12,700,654	\$17,462,685	137.45%	\$11,060,000	\$5,112,618	46.10%
Mark Henry	\$12,135,000	\$20,801,076	171.41%	\$14,800,000	\$14,872,436	100.48%	\$11,461,154	\$11,558,875	101.20%	\$10,800,000	\$10,242,527	94.84%
Barbara Loder	\$5,800,000	\$7,616,393	131.32%	\$7,893,179	\$8,061,150	102.13%	\$7,701,154	\$9,630,212	125.05%	\$7,827,450	\$2,516,642	32.15%
Mary Patton	\$7,550,000	\$9,053,343	119.11%	\$9,675,000	\$6,060,011	62.53%	\$8,261,154	\$11,656,988	141.11%	\$10,700,000	\$4,067,593	38.01%
Fred Reichell	\$5,200,000	\$7,305,540	140.49%	\$8,168,000	\$5,916,995	72.44%	\$7,411,154	\$8,384,139	111.83%	\$8,200,000	\$6,772,545	82.59%
Bruce Small	\$3,182,000	\$13,788	-0.43%	\$1,894,864	-\$160,210	-8.45%	\$0	-\$95,709	0.00%	N/A	N/A	0.00%
Ingo Spindola	N/A	N/A	0.00%	N/A	N/A	0.00%	N/A	N/A	0.00%	\$5,000,000	\$247,785	4.95%
Loretta Venezia	N/A	N/A	0.00%	\$14,479,575	\$16,127,345	111.38%	\$15,017,745	\$17,954,936	119.57%	\$32,305,000	\$24,398,444	75.53%
Terri Williams	N/A	N/A	0.00%	\$7,510,000	\$4,119,632	54.86%	\$7,106,154	\$8,040,413	111.89%	N/A	N/A	0.00%
CHISO TOTAL	\$93,185,150	\$126,388,040	135.63%	\$134,900,507	\$126,646,398	93.88%	\$138,409,553	\$165,556,204	119.61%	\$156,292,450	\$103,624,555	66.30%
Dawn Beagle	\$6,400,000	\$6,792,907	106.14%	\$6,200,000	\$6,376,749	102.85%	\$5,200,000	\$7,193,210	138.33%	\$7,500,000	\$3,688,007	49.16%
Trina Camacho-London	\$4,650,000	\$5,663,205	122.79%	\$5,847,500	\$7,127,879	121.90%	\$8,250,000	\$14,578,516	176.21%	\$11,700,000	\$7,111,736	60.78%
James Davis	\$9,750,000	\$12,866,782	131.97%	\$11,520,000	\$14,742,792	127.88%	\$15,300,000	\$17,693,683	115.59%	\$17,798,900	\$15,128,570	85.00%
Karen Gray	\$2,092,124	\$2,092,124	100.00%	\$1,055,000	\$1,250,041	118.47%	\$1,900,000	\$2,380,544	125.28%	\$4,000,000	\$1,810,350	45.26%
Judie Green	\$8,925,000	\$11,204,052	125.54%	\$9,366,350	\$9,366,350	100.00%	\$9,325,000	\$14,158,044	151.83%	\$11,529,757	\$8,799,757	76.34%
Kim Harrington	\$10,150,000	\$16,583,659	163.46%	\$9,950,000	\$12,476,200	125.39%	\$10,700,000	\$8,780,849	82.06%	\$7,945,645	\$7,945,645	100.00%
Jane Johnson	\$7,300,000	\$9,864,331	135.13%	\$8,970,000	\$8,648,357	96.41%	\$6,600,000	\$9,601,037	144.04%	\$8,250,000	\$3,741,803	45.36%
Jane Jordan	\$6,040,000	\$8,405,579	139.17%	\$8,240,000	\$10,148,801	123.17%	\$10,145,000	\$13,401,134	132.10%	\$16,515,000	\$18,927,803	114.61%
Holly Keller	\$1,400,000	\$916,528	65.47%	N/A	N/A	0.00%	N/A	N/A	0.00%	N/A	N/A	0.00%
Karina Mirkin	N/A	N/A	0.00%	\$3,502,500	\$4,328,823	123.59%	\$8,315,000	\$10,243,247	123.19%	\$8,480,000	\$9,906,810	118.00%
Donna Palmer	\$8,605,000	\$8,317,043	96.65%	N/A	N/A	0.00%	N/A	N/A	0.00%	\$24,475,000	\$16,961,311	69.34%
Robin Wall	\$6,090,137	\$7,652,925	125.66%	\$20,430,000	\$24,306,174	118.97%	\$400,000	\$696,584	174.15%	N/A	N/A	0.00%
Terri Williams	N/A	N/A	0.00%	N/A	N/A	0.00%	N/A	N/A	0.00%	N/A	N/A	0.00%
Harumi Yoshiko	N/A	N/A	0.00%	\$3,087,500	\$3,287,572	106.48%	\$10,097,815	\$11,971,181	118.55%	\$18,957,000	\$13,483,149	71.18%
LAXSO TOTAL	\$70,680,137	\$90,369,215	127.86%	\$89,052,500	\$102,099,738	114.65%	\$89,232,815	\$110,688,029	124.04%	\$144,000,900	\$110,336,989	76.62%
Michelle Borden	N/A	N/A	0.00%	\$4,190,341	\$4,190,341	100.00%	\$14,110,000	\$21,925,178	155.35%	\$12,636,800	\$18,832,231	149.08%
Marjyn Brumdaugh	\$1,600,000	\$3,416,960	213.54%	\$8,960,000	\$9,766,718	108.93%	\$8,105,000	\$9,635,859	118.86%	\$8,250,000	\$5,894,811	71.45%
Daniel Calabrese	\$3,750,000	\$5,121,128	135.56%	\$10,700,000	\$10,812,556	101.05%	\$2,875,000	\$1,537,269	53.47%	N/A	N/A	0.00%
Desan D'Anna	\$11,300,000	\$12,240,231	108.32%	\$10,500,000	\$2,617,217	24.83%	\$7,600,000	\$7,611,189	100.15%	\$9,650,000	\$5,772,947	59.82%
Wendy Jeter	\$5,950,000	\$6,844,522	115.03%	\$7,600,000	\$5,601,814	73.71%	\$8,725,000	\$8,394,273	96.09%	\$8,500,000	\$6,170,057	72.59%
Richard Leibowitz	\$10,000,000	\$13,073,418	130.73%	\$19,120,000	\$24,947,702	130.48%	\$3,166,666	\$3,041,326	96.04%	N/A	N/A	0.00%
Mark Lunsberger	\$4,000,000	\$7,012,820	175.32%	\$6,200,000	\$5,052,764	81.50%	N/A	N/A	0.00%	N/A	N/A	0.00%
Kathy Murphy	N/A	N/A	0.00%	N/A	N/A	0.00%	\$2,850,000	\$3,982,841	139.72%	\$7,250,000	\$8,183,872	112.82%
Nico Nestal	N/A	N/A	0.00%	\$7,331,250	\$7,555,074	103.05%	\$3,213,333	\$3,924,158	122.12%	N/A	N/A	0.00%
Michelle Nicolais	\$6,250,000	\$11,222,403	179.56%	\$9,060,000	\$4,994,494	55.49%	\$7,000,000	\$8,351,815	119.31%	\$7,700,000	\$5,847,608	75.94%

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July 31/04

Percent of Achievement to Yearly Quota

MANAGER	1998 Quota	1998 Production	Percent of Achievement	1999 Quota	1999 Production	Percent of Achievement	2000 Quota	2000 Production	Percent of Achievement	2001 Quota	2001 Production	Percent of Achievement
Michael Riebeck	N/A	N/A	0.00%	N/A	N/A	0.00%	\$3,528,333	\$3,397,711	96.30%	N/A	N/A	0.00%
Joann Rumsey	N/A	N/A	0.00%	N/A	N/A	0.00%	N/A	N/A	0.00%	\$19,318,000	\$16,286,832	84.30%
Diane Smith	\$12,950,000	\$14,998,423	115.56%	\$12,240,000	\$16,155,374	131.99%	\$13,875,000	\$18,454,174	133.00%	\$14,560,000	\$11,630,284	79.19%
Jim Vandevender	N/A	N/A	0.00%	\$4,950,000	\$5,055,625	122.06%	\$16,400,000	\$16,239,273	99.02%	\$7,960,000	\$3,584,649	45.03%
Loretta Venezia	\$3,034,999	\$6,333,457	175.73%	N/A	N/A	0.00%	N/A	N/A	0.00%	N/A	N/A	0.00%
Bonnie Weiss	\$12,000,000	\$15,511,646	129.26%	\$13,000,000	\$16,625,395	128.43%	\$13,800,000	\$18,548,752	134.41%	\$15,300,000	\$15,716,327	102.73%
Michael Williamson	N/A	N/A	0.00%	N/A	N/A	0.00%	\$2,500,000	\$1,973,426	78.94%	\$5,900,000	\$6,215,777	105.35%
Linda Wilcox	\$3,208,336	\$48,380	1.51%	\$1,150,000	\$20,308	1.77%	\$2,266,666	\$268,896	11.86%	\$2,100,000	\$-2,272	-0.11%
Richard Wood	N/A	N/A	0.00%	N/A	N/A	0.00%	N/A	N/A	0.00%	\$24,860,000	\$20,858,711	83.90%
Nancy Woods	\$5,850,000	\$7,259,774	124.10%	N/A	N/A	0.00%	N/A	N/A	0.00%	N/A	N/A	0.00%
NYCSO TOTAL	\$77,243,335	\$96,823,308	125.35%	\$114,961,250	\$114,623,384	99.71%	\$110,115,000	\$127,476,343	115.77%	\$163,984,600	\$124,897,334	76.16%
Amy Anderson	\$1,905,333	\$2,184,910	113.48%	\$760,000	\$1,473,222	193.85%	\$2,066,666	\$2,128,971	103.01%	\$3,330,000	\$3,087,463	92.72%
Shawn Anderson	\$1,750,000	\$2,479,609	141.69%	\$3,795,455	\$3,907,939	102.96%	\$3,837,500	\$3,962,038	103.25%	\$4,530,000	\$5,071,119	111.89%
Tara Bass	N/A	N/A	0.00%	\$2,012,727	\$3,051,625	151.62%	\$2,013,333	\$4,646,749	230.75%	\$3,510,000	\$3,496,203	99.61%
Kelly Bibo	\$0	\$30,532	0.00%	\$0	\$21,052	0.00%	\$1,225,000	\$49,930	4.08%	\$4,208,000	\$101,618	2.37%
Skip Boyd	\$1,195,831	\$223,725	0.00%	N/A	N/A	0.00%	N/A	N/A	0.00%	N/A	N/A	0.00%
Nanette Bro	N/A	N/A	0.00%	\$2,492,727	\$1,990,659	79.86%	\$2,693,333	\$4,021,131	149.30%	\$3,144,000	\$3,411,575	108.51%
Michelle Bucher	N/A	N/A	0.00%	\$807,955	\$1,156,473	143.14%	\$3,125,000	\$4,320,785	138.27%	\$1,770,000	\$1,676,865	94.74%
Sam Canova	\$5,477,994	\$6,617,107	120.79%	\$6,072,727	\$7,877,739	129.72%	\$5,775,000	\$9,917,601	154.42%	\$6,870,000	\$6,010,987	87.50%
Cory Carlson	N/A	N/A	0.00%	N/A	N/A	0.00%	N/A	N/A	0.00%	\$825,000	\$469,533	56.91%
Rose Castan	\$3,741,537	\$3,206,415	85.67%	\$3,795,455	\$3,175,147	83.66%	\$3,937,500	\$4,217,910	107.12%	\$4,530,000	\$3,245,041	71.63%
Suzie Dallen	\$1,520,000	\$1,612,380	106.08%	\$1,915,909	\$2,581,940	135.07%	\$3,025,000	\$2,915,046	96.40%	\$1,710,000	\$967,607	56.01%
Bobby Demby	\$950,000	\$1,148,004	120.84%	\$3,115,909	\$2,309,714	74.13%	\$3,425,000	\$5,320,274	155.34%	\$1,675,000	\$1,733,720	103.51%
Patricia Garvey	\$1,045,000	\$1,217,728	116.53%	\$2,732,727	\$3,280,341	120.04%	\$2,693,333	\$4,233,077	157.17%	\$3,144,000	\$3,153,503	100.31%
Candella Gills	\$3,401,397	\$5,841,988	171.75%	\$4,934,061	\$3,541,397	79.88%	\$3,975,000	\$2,447,771	61.58%	\$4,062,000	\$2,426,984	59.75%
Matt Galtzer	\$1,867,463	\$1,522,022	81.50%	N/A	N/A	0.00%	N/A	N/A	0.00%	N/A	N/A	0.00%
Janet Hansen	N/A	N/A	0.00%	\$1,292,727	\$1,030,640	79.73%	\$2,693,333	\$2,992,838	111.12%	\$1,494,000	\$1,912,151	127.96%
Karen Kelly	\$390,000	\$395,667	101.42%	N/A	N/A	0.00%	N/A	N/A	0.00%	\$550,000	\$405,650	73.75%
Shawn Kinkle	\$2,129,552	\$2,745,306	128.91%	N/A	N/A	0.00%	N/A	N/A	0.00%	N/A	N/A	0.00%
Carrie Korenski	N/A	N/A	0.00%	N/A	N/A	0.00%	N/A	N/A	0.00%	\$825,000	\$689,302	83.56%
Judy Lee-Kirchmann	N/A	N/A	0.00%	N/A	N/A	0.00%	N/A	N/A	0.00%	N/A	N/A	0.00%
Jennifer Liebsack	\$570,000	\$1,143,378	200.59%	N/A	N/A	0.00%	N/A	N/A	0.00%	N/A	N/A	0.00%
Erin Moriarty	N/A	N/A	0.00%	N/A	N/A	0.00%	N/A	N/A	0.00%	\$400,000	\$1,562,369	390.59%
Pamela Morris	\$6,628,361	\$5,365,271	80.94%	\$4,853,692	\$6,690,323	142.13%	N/A	N/A	0.00%	N/A	N/A	0.00%
Tina Nebulon	\$4,115,691	\$5,955,296	144.72%	\$5,862,955	\$5,939,440	100.96%	\$5,175,000	\$5,375,407	103.87%	\$5,478,000	\$7,178,128	131.04%
Linda Neubauer	N/A	N/A	0.00%	\$861,818	\$1,182,000	137.15%	\$2,693,333	\$2,591,799	96.23%	\$3,144,000	\$1,950,362	62.03%
Teresa O'Connor	\$390,000	\$1,151,921	303.14%	\$2,096,362	\$2,979,561	142.81%	N/A	N/A	0.00%	\$2,646,000	\$2,784,015	105.22%
Elaine Payton	\$2,212,580	\$4,185,467	189.17%	\$1,772,727	\$4,144,981	233.82%	\$2,603,333	\$4,158,996	154.42%	\$747,000	\$-119,040	-0.00%
Tim Peitzmaler	N/A	N/A	0.00%	\$215,454	\$217,594	100.99%	\$2,693,333	\$4,756,152	176.59%	\$2,349,000	\$4,005,173	170.51%
Lorenzo Penn	\$1,140,000	\$680,180	59.66%	N/A	N/A	0.00%	N/A	N/A	0.00%	N/A	N/A	0.00%
Jennifer Roman	N/A	N/A	0.00%	N/A	N/A	0.00%	N/A	N/A	0.00%	\$1,950,000	\$1,956,555	100.33%
Herve Roussel	N/A	N/A	0.00%	\$1,195,809	\$969,085	80.96%	\$3,025,000	\$1,843,608	60.95%	\$3,650,000	\$1,653,922	45.19%
Michelle Russell	N/A	N/A	0.00%	N/A	N/A	0.00%	\$3,208,334	\$3,490,627	108.80%	\$4,530,000	\$4,830,681	106.64%
Velton Showell	\$5,757,713	\$1,815,900	31.54%	\$13,495,517	\$273,399	2.03%	\$893,693	\$-36,550	-4.11%	N/A	N/A	0.00%
Gayle Smith	\$3,750,000	\$3,732,097	99.52%	\$4,086,114	\$2,409,459	59.05%	\$3,175,000	\$1,785,905	56.28%	\$3,020,000	\$2,981,944	98.74%

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MANAGER	1998 Quota	1998 Production	Percent of Achievement	1999 Quota	1999 Production	Percent of Achievement	2000 Quota	2000 Production	Percent of Achievement	2001 Quota	2001 Production	Percent of Achievement
Ginger Smith	\$1,750,000	\$1,520,724	86.90%	\$1,666,666	\$1,548,547	92.91%	N/A	N/A	0.00%	N/A	N/A	0.00%
Jennifer Thiessen	\$250,000	\$1,061,500	424.60%	\$2,000,000	\$1,208,845	60.44%	N/A	N/A	0.00%	N/A	N/A	0.00%
Tonja Towne	\$6,628,361	\$10,311,462	155.57%	\$8,387,955	\$7,674,842	91.50%	\$7,525,000	\$14,699,212	195.34%	\$8,820,000	\$10,864,400	123.18%
Jennifer Uhlig	\$950,000	\$1,388,362	146.15%	\$2,732,727	\$4,187,795	153.25%	\$2,246,110	\$1,695,883	75.50%	\$3,330,000	\$2,558,666	76.84%
Gus Vonderheide	N/A	N/A	0.00%	N/A	N/A	0.00%	\$866,666	\$0	0.00%	\$5,712,667	\$4,065,748	71.17%
Jeanette Waller	\$2,132,903	\$4,063,441	190.51%	\$269,319	\$1,056,567	392.32%	\$3,025,000	\$4,758,935	157.32%	\$2,625,000	\$4,071,485	155.10%
Dana Wenstrand	\$4,115,691	\$3,852,958	93.62%	N/A	N/A	0.00%	N/A	N/A	0.00%	N/A	N/A	0.00%
David Zweifel	\$5,665,886	\$7,963,184	140.55%	N/A	N/A	0.00%	N/A	N/A	0.00%	N/A	N/A	0.00%
OMASO TOTAL	\$71,431,353	\$83,416,554	116.78%	\$83,230,684	\$76,494,246	91.91%	\$77,500,000	\$95,295,388	122.96%	\$94,678,667	\$87,824,325	92.76%
Barbara Best	\$12,300,000	\$15,300,962	124.40%	\$6,750,000	\$7,187,900	106.49%	N/A	N/A	0.00%	N/A	N/A	0.00%
Molly Crompton	N/A	N/A	0.00%	N/A	N/A	0.00%	\$5,310,000	\$11,357,693	180.00%	\$2,000,000	\$687,751	34.39%
Theresa DeConinck	\$13,200,000	\$10,234,103	77.53%	\$6,600,000	\$5,146,242	77.97%	N/A	N/A	0.00%	N/A	N/A	0.00%
Brenda Dismond	\$8,500,000	\$4,805,602	56.54%	\$6,750,000	\$5,091,343	75.43%	N/A	N/A	0.00%	N/A	N/A	0.00%
Andrea Dollens	\$12,100,000	\$13,502,251	111.59%	\$12,733,000	\$8,258,821	64.86%	\$11,210,000	\$16,139,747	143.98%	\$6,000,000	\$13,420,219	223.67%
Bohnie Greerispan	\$11,300,000	\$14,939,104	132.20%	\$11,000,000	\$12,362,276	112.38%	\$11,410,000	\$7,124,090	62.44%	\$12,700,000	\$11,758,527	92.59%
John Hyland	\$0	-\$205,852	0.00%	\$4,450,000	-\$480,466	-10.80%	\$10,000,000	-\$403,410	-4.03%	\$8,750,000	-\$891,215	-10.19%
Dan Jones	N/A	N/A	0.00%	N/A	N/A	0.00%	\$5,660,000	\$8,286,495	146.40%	\$12,500,000	\$15,986,326	127.89%
Andrew Karpowicz	N/A	N/A	0.00%	\$3,250,000	\$5,510,114	169.54%	\$9,160,000	\$17,783,001	194.14%	\$12,700,000	\$17,695,493	139.33%
Ron Keith	N/A	N/A	0.00%	N/A	N/A	0.00%	\$6,020,000	\$8,412,004	139.73%	\$9,800,000	\$10,667,347	108.85%
Joe Koch	N/A	N/A	0.00%	N/A	N/A	0.00%	\$9,950,000	\$11,262,629	113.19%	\$12,500,000	\$13,123,153	104.99%
Jodi Leblanc	\$11,000,000	\$5,510,108	50.09%	\$6,416,662	\$3,292,842	51.32%	N/A	N/A	0.00%	N/A	N/A	0.00%
Faye Memoli	N/A	N/A	0.00%	N/A	N/A	0.00%	N/A	N/A	0.00%	\$5,500,000	\$4,725,645	85.92%
Carolyn Montrose	N/A	N/A	0.00%	N/A	N/A	0.00%	N/A	N/A	0.00%	\$5,600,000	\$6,178,865	110.34%
Richard Morrow	\$16,100,000	\$19,260,038	119.63%	\$16,932,000	\$15,822,113	93.45%	\$15,360,000	\$22,993,522	149.70%	\$14,700,000	\$24,476,851	166.51%
Mary Rocereto	\$4,600,000	\$8,403,753	182.69%	\$6,516,000	\$6,310,336	96.84%	\$5,980,000	\$6,554,852	109.98%	\$7,250,000	\$4,732,933	65.28%
Gary Schrieberg	\$9,900,000	\$10,881,710	109.92%	\$9,990,000	\$9,857,469	98.77%	\$9,160,000	\$8,303,260	90.65%	\$10,000,000	\$6,064,060	60.64%
Gail Swift	\$13,300,000	\$20,415,337	153.50%	\$16,000,000	\$15,399,020	96.24%	\$4,000,000	\$2,082,403	52.06%	N/A	N/A	0.00%
WASSO TOTAL	\$112,300,000	\$123,047,116	109.57%	\$107,387,662	\$93,768,010	87.32%	\$104,200,000	\$119,896,506	115.06%	\$120,000,000	\$128,625,955	107.19%
GRAND TOTAL	\$424,839,975	\$520,044,233	122.41%	\$529,532,603	\$513,631,776	97.00%	\$519,457,368	\$618,914,470	119.15%	\$678,956,617	\$555,309,158	81.79%

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Redacted Aug 3/20/02*